

DONOR QUESTIONNAIRE



PAGE 4: B.1) ABOUT YOU

<b>Q1: COUNTRY / CUSTOMS TERRITORY</b>	UNITED STATES
<b>Q2: INTERNATIONAL ORGANIZATION</b>	<i>Respondent skipped this question</i>
<b>Q3: YOUR CONTACT DETAILS</b> Name: Position Ministry/Organization Email Address:	Elizabeth Branson Director, Trade and Development Office of the U.S. Trade Representative ebranson@ustr.eop.gov
<b>Q4: CONSULTATION (Other ministries/agencies consulted in preparing this questionnaire reply):</b>	USAID, Department of State, USDA, Customs and Border Protection, Department of Commerce

PAGE 6: C.2) YOUR AID-FOR-TRADE STRATEGY

<b>Q5: Do you have an Aid- for-Trade strategy?</b>	Yes
--	-----

PAGE 7: C.2) YOUR AID-FOR-TRADE STRATEGY

<b>Q6: Has your strategy changed since 2012?</b>	No
--	----

PAGE 8: C.2) YOUR AID-FOR-TRADE STRATEGY

<b>Q7: Why has your strategy changed ?(Please choose no more than 5 options)</b>	<i>Respondent skipped this question</i>
<b>Q8: Additional information.</b>	<i>Respondent skipped this question</i>

## DONOR QUESTIONNAIRE

### PAGE 9: C.2) YOUR AID-FOR-TRADE STRATEGY

<b>Q9: How has your Aid-for-Trade spending changed since 2012?</b>	More than 10% reduction
<b>Q10: Additional information.</b>	<i>Respondent skipped this question</i>
<b>Q11: How do you expect your Aid-for-Trade spending to change in the next 5 years?</b>	No change
<b>Q12: Additional information.</b>	<i>Respondent skipped this question</i>
<b>Q13: Can you provide detailed information on past or planned future Aid-for-Trade spending?(You may tick more than 1 box)</b>	Past support disaggregated by country
<b>Q14: Additional information.</b> USAID's "TCB Database" provides this information: <a href="https://eads.usaid.gov/tcb/">https://eads.usaid.gov/tcb/</a>	
<b>Q15: What information about other donors' Aid-for-Trade would you find helpful in planning your own assistance?(You may tick more than 1 box)</b>	Point of contact for each region/country/sector

### PAGE 10: C.2) YOUR AID-FOR-TRADE STRATEGY

<b>Q16: How has your Aid for Trade facilitation spending changed since 2012?</b>	Increase (0-10%)
<b>Q17: Additional information.</b>	<i>Respondent skipped this question</i>
<b>Q18: How do you expect your Aid for Trade facilitation spending to change in the next 5 years?</b>	Unsure
<b>Q19: Additional information.</b>	<i>Respondent skipped this question</i>

### PAGE 11: C.2) YOUR AID-FOR-TRADE STRATEGY

## DONOR QUESTIONNAIRE

<p><b>Q20: Looking ahead, what changes do you expect to your Aid-for-Trade strategy in the next 5 years? (You may tick more than 1 box)</b></p>	<p>New priorities of development partners, More focus on private sector development, Specific focus on implementation of the WTO Trade Facilitation Agreement , Alignment with the post-2015 development agenda</p>
<p><b>Q21: Additional information.</b></p>	<p><i>Respondent skipped this question</i></p>

### PAGE 13: D.1) TRADE COSTS

<p><b>Q22: How important are trade costs for the economic integration and development of developing countries and LDCs?</b></p>	<p>Very important</p>
<p><b>Q23: Additional information.</b></p>	<p><i>Respondent skipped this question</i></p>
<p><b>Q24: For MERCHANDISE GOODS: What are the most important sources of trade costs for the export of merchandise goods from developing countries? (You may tick more than one box)</b></p>	<p>Border procedures (trade facilitation), Non-tariff Measures (including standards), Transport infrastructure</p>
<p><b>Q25: Additional information.</b></p>	<p><i>Respondent skipped this question</i></p>
<p><b>Q26: For SERVICES: What are the most important sources of trade costs for the export of services from developing countries? (You may tick more than 1 box)</b></p>	<p>Other (please specify) This question is simply too broad to answer</p>
<p><b>Q27: Additional information.</b></p> <p>The relative weight of various elements that may inhibit trade in services will vary depending on such factors as the service being provided, the mode of supply through which the provider is seeking to operate, the policies and conditions of the Member in which the service supplier is located, the policies and conditions of the Member in which the customer is located and the circumstances of the particular service supplier in question. Even if all of these factors were specified, available data concerning trade in services is likely to be insufficient to allow reliable quantification of the relative weights of the elements identified in the question. Finally, we note that there may be significant overlap between the identified elements such that assigning a value to one element rather than another may be arbitrary.</p>	
<p><b>Q28: Does your Aid-for-Trade strategy specifically address the issue of trade costs?</b></p>	<p>No</p>

DONOR QUESTIONNAIRE

PAGE 14: D.1) TRADE COSTS

<b>Q29: Where in your Aid-for-Trade strategy is the issue of trade costs addressed? (You may tick more than 1 box)</b>	<i>Respondent skipped this question</i>
<b>Q30: Additional information.</b>	<i>Respondent skipped this question</i>

PAGE 15: D.1) TRADE COSTS

<b>Q31: How is the issue of trade costs reflected in your Aid for Trade programming? (You may tick more than 1 box)</b>	Research programmes, Multi-year country strategies, In-country projects and programmes, Regional projects and programmes, Specific thematic global programming
<b>Q32: Additional information.</b>	<i>Respondent skipped this question</i>

PAGE 16: D.1) TRADE COSTS

<b>Q33: In which regions do you provide Aid-for-Trade support to reduce trade costs? (You may tick more than 1 box)</b>	Central America, The Caribbean, Central Asia and Eastern Europe, Central Asia, East Asia, South Asia, North Africa and the Middle East, West Africa, Central Africa, East Africa, Southern Africa
<b>Q34: Provide web links to programmes you wish to showcase:</b>	<i>Respondent skipped this question</i>

PAGE 18: E.1) SUPPORTING IMPLEMENTATION OF THE TRADE FACILITATION AGREEMENT

## DONOR QUESTIONNAIRE

**Q35: What difficulties, if any, do you expect partner countries to face in securing support to implement the Trade Facilitation Agreement, when adopted? (You may tick more than 1 box)**

Ensuring Trade Facilitation Agreement implementation is a priority in national development planning documents

,

National coordination and demonstration of political will for Trade Facilitation Agreement reform

,

Programming cycles,

Problems in formulating requests,

Ensuring coherence with past programmes,

Integrating Trade Facilitation Agreement implementation into on-going programmes

**Q36: Additional information.**

*Respondent skipped this question*

**Q37: How do you envisage programming Trade Facilitation Agreement implementation support, when adopted ?(You may tick more than 1 box)**

Trade Facilitation Agreement Implementation support is already being programmed.

,

As part of on-going national programmes offering support for Trade Facilitation Agreement implementation

,

As part of on-going regional programmes offering support for Trade Facilitation Agreement implementation

,

On an article-by-article basis on the basis of requests for specific support for Category C implementation

,

As part of national aid programming dialogues,

As part of dedicated global thematic programmes

**Q38: Additional information.**

*Respondent skipped this question*

## DONOR QUESTIONNAIRE

**Q39: What difficulties, if any, do you expect to face in programming support for Trade Facilitation Agreement implementation, when adopted, as part of your Aid-for-Trade activities? (You may tick more than 1 box)**

Programming of Trade Facilitation Agreement implementation support is already being undertaken as part of your Aid-for-Trade strategy

,

Differing priorities of partner countries,

Lack of prioritization of Trade Facilitation Agreement implementation in national development planning documents

,

National coordination and demonstration of political will for Trade Facilitation Agreement reform

,

Programming cycles,

Ensuring coherence with past programmes,

Integrating Trade Facilitation Agreement implementation into on-going programmes

,

Knowledge of Trade Facilitation Agreement among staff

,

Ability to access necessary expertise

**Q40: Additional information.**

*Respondent skipped this question*

**Q41: Which disciplines of the Trade Facilitation Agreement do you think will prove the hardest for developing countries to implement and where Aid-for-Trade support should be focused?(You may tick more than 1 box)**

Publication and availability of information,

Comment before entry into force,

Advance rulings, Disciplines on fees,

Release and clearance of goods,

Border agency cooperation,

Formalities connected with importation, exportation and transit

,

Establishment and / or continued operation of national committee

## DONOR QUESTIONNAIRE

### Q42: Additional information.

This question is worded poorly, as it assumes that aid for trade should only be focused in those areas that are the hardest for developing countries to implement. There are a number of factors that go into determinations on where aid for trade support should be focused - not simply "the hardest to implement." Certain areas are not likely to be the hardest to implement - such as publication or comment before entry into force - yet are areas where Aid for Trade should certainly be focused.

**Q43: Will the Trade Facilitation Agreement, when adopted, benefit other development programmes that you operate?**

Yes

## PAGE 20: E.1) SUPPORTING IMPLEMENTATION OF THE TRADE FACILITATION AGREEMENT

**Q44: Please specify the other programmes that Trade Facilitation Agreement implementation would benefit when adopted: (You may tick more than 1 box)**

Positive spin-offs on governance programmes,  
Other (please specify)  
positive spin-offs on SME programs, agriculture programs. Would also help with health programs bringing in supplies for public health systems.

### Q45: Additional information.

It would seem that if costs and delays associated with moving goods are reduced, there could be a benefit to humanitarian aid as well - however most of our humanitarian aid for crisis/disasters moves through special channels, thus we are unable to clearly answer this.

## PAGE 22: F.1) REDUCING TRADE COSTS

**Q46: Do you track trade costs as part of your Aid-for-Trade programmes?**

Yes

## PAGE 23: F.1) REDUCING TRADE COSTS

**Q47: How do you track trade costs?(You may tick more than 1 box)**

As part of project/programme theory of change/logframes/results-based management approaches

,

In ex post evaluations

**Q48: Additional information.**

*Respondent skipped this question*

## DONOR QUESTIONNAIRE

**Q49: What data sources do you use?(You may tick more than 1 box)**

Own data collection,  
World Bank Doing Business Index,  
World Bank Logistic Performance Index,  
World Customs Organizations Time Release Studies  
,  
World Economic Forum Global Competitiveness Report

**Q50: Additional information.**

*Respondent skipped this question*

**Q51: How do you validate the results?(You may tick more than 1 box)**

Dialogue with private sector,  
Dialogue with government

**Q52: Additional information.**

*Respondent skipped this question*

### PAGE 24: F.1) REDUCING TRADE COSTS

**Q53: What immediate outputs have you observed from actions taken to reduce trade costs? (You may tick more than 1 box.)**

Updated customs legislation,  
New rules on transit, Greater transparency,  
Updated customs working practices,  
Improved cooperation between border agencies,  
New network infrastructure (e.g. ICT, power, telecoms)  
,  
Certification and testing capacity (e.g. laboratory facilities)  
,  
New conformity assessment procedures and processes  
,  
Creation of one stop border posts,  
Creation of electronic single windows ,  
Creation of trade facilitation committees,  
Creation of dialogue with private sector



## DONOR QUESTIONNAIRE

Q54: Additional information.

*Respondent skipped this question*

Q55: What outcomes have you observed from actions taken to reduce trade costs? (Please choose no more than 5 options)

Reduction in border clearance times,  
Increase in customs revenue,  
Increase in traffic flows through border posts,  
Increase in export volumes,  
Increase in import volumes

Q56: Additional information.

*Respondent skipped this question*

### PAGE 25: F.1) REDUCING TRADE COSTS

Q57: What impacts have you observed from actions taken to reduce trade costs? (Please choose no more than 5 options)

Consumer welfare effects, Rise in employment,  
Rise in female employment,  
Increase in foreign direct investment,  
Fall in poverty

Q58: Additional information.

*Respondent skipped this question*

Q59: Which types of actions have achieved the most positive results in reducing trade costs for goods and services?(Please choose no more than 7 options)

Customs reform, Other border agency reforms,  
Support for compliance with Non-Tariff Measures  
,  
Upgrading transport infrastructure,  
Improving access to trade finance,  
Improving the regulatory environment for services

Q60: Additional information.

*Respondent skipped this question*

Q61: What have been the key success factors in reducing trade costs?(Please choose no more than 5 options)

Private sector engagement and commitment,  
Sustained political engagement and commitment by national authorities  
,  
Use of regional approaches

## DONOR QUESTIONNAIRE

Q62: Additional information.

*Respondent skipped this question*

### PAGE 27: G.1) PRIVATE SECTOR DEVELOPMENT AND YOUR AID FOR TRADE STRATEGY

Q63: Is private sector development an Aid-for-Trade priority of your agency? Yes

Q64: Additional information.

*Respondent skipped this question*

### PAGE 28: G.1) PRIVATE SECTOR DEVELOPMENT AND YOUR AID FOR TRADE STRATEGY

Q65: What approaches do you use to promote private sector development?(You may tick more than 1 box)

Technical assistance, Business engagement,  
Political risk insurance/guarantees,  
Public-private partnerships

Q66: Additional information.

*Respondent skipped this question*

Q67: What is the focus of your private sector development programme?You may tick more than 1 box.

Vocational training and skills,  
Business or trade support institutions,  
Business environment,  
Improving access to credit, Support for SMEs,  
Market information and business services,  
Business engagement,  
Private sector development in least developed countries  
,  
Private sector development in fragile states

Q68: Additional information.

*Respondent skipped this question*

### PAGE 29: G.1) PRIVATE SECTOR DEVELOPMENT AND YOUR AID FOR TRADE STRATEGY

## DONOR QUESTIONNAIRE

**Q69: Is the private sector in your own country/customs territory involved in your programme?**

Yes

**Q70: Additional information.**

*Respondent skipped this question*

### PAGE 30: G.1) PRIVATE SECTOR DEVELOPMENT AND YOUR AID FOR TRADE STRATEGY

**Q71: How is your national private sector engaged? (You may tick more than 1 box)**

Formulation of policies,  
Identifying binding constraints,  
Delivery of programmes

**Q72: Additional information.**

*Respondent skipped this question*

**Q73: Do you offer support to your own private sector to invest in developing countries?**

Yes

**Q74: Additional information.**

*Respondent skipped this question*

### PAGE 31: G.1) PRIVATE SECTOR DEVELOPMENT AND YOUR AID FOR TRADE STRATEGY

**Q75: How do you offer support?(You may tick more than 1 box)**

Official lending, Guarantees,  
Advisory services and information,  
Embassy resources and support

**Q76: Additional information.**

*Respondent skipped this question*

### PAGE 32: G.1) PRIVATE SECTOR DEVELOPMENT AND YOUR AID FOR TRADE STRATEGY

**Q77: How do you measure the results of your private sector's involvement?(You may tick more than 1 box)**

*Respondent skipped this question*

**Q78: Additional information.**

*Respondent skipped this question*

## DONOR QUESTIONNAIRE

### PAGE 33: G.1) PRIVATE SECTOR DEVELOPMENT AND YOUR AID FOR TRADE STRATEGY

**Q79: Are there examples of private sector development that you would like to showcase?**

Unsure

### PAGE 34: G.1) PRIVATE SECTOR DEVELOPMENT AND YOUR AID FOR TRADE STRATEGY

**Q80: Please provide details of relevant programme/project evaluations you would like to showcase (include weblinks where appropriate). You may also wish to elaborate by submitting information in a case story format. Details on how to submit a case story can be found at the end of this questionnaire.**

*Respondent skipped this question*

### PAGE 36: H.1) CONTRIBUTION OF AID FOR TRADE TO INCLUSIVE, SUSTAINABLE GROWTH

**Q81: What contribution can reducing trade costs make to inclusive, sustainable growth?(Please choose no more than 7 options)**

Increase in exports, Rise in employment,  
Rise in female employment,  
Moving up value chains,  
Foreign direct investment,  
Consumer welfare effects, Reduction in poverty

**Q82: Additional information.**

*Respondent skipped this question*

**Q83: What impact has the Aid-for-Trade Initiative had since its launch in 2005? (You may tick more than 1 box)**

More attention to trade issues in development

**Q84: Additional information.**

*Respondent skipped this question*

**Q85: What potential future contribution could the Aid-for-Trade Initiative make to the post-2015 development agenda? (You may tick more than 1 box)**

Contribution to improving the business and regulatory environment

**Q86: Additional information.**

*Respondent skipped this question*

## DONOR QUESTIONNAIRE

**Q87: What potential future contribution could the Enhanced Integrated Framework for LDCs make to the post-2015 development agenda?(Please choose no more than 5 options)**

Mainstreaming of trade issues in national policy ,  
Coherence in trade and development policy

**Q88: Additional information.**

*Respondent skipped this question*

**Q89: How could the Aid-for-Trade Initiative be improved?**

*Respondent skipped this question*

### PAGE 37: H.1) CONTRIBUTION OF AID FOR TRADE TO INCLUSIVE, SUSTAINABLE GROWTH

**Q90: Additional information on "Reducing trade costs and inclusive, sustainable growth". If there is anything you would like to add on the topic of "Reducing trade costs for inclusive, sustainable growth", which you feel has not been covered in this questionnaire, please use this box.**

*Respondent skipped this question*